BizApps – Licensing By Design

Kaila Bloomfield

- Enterprise Architecture
- ERP/Back Office Transformation
- No/Low Code
- Iberian Summit Founder
- Simplifying transformation complexity ALWAYS

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🐦 /Dyn365Princess

🌐 EVERYWHERE

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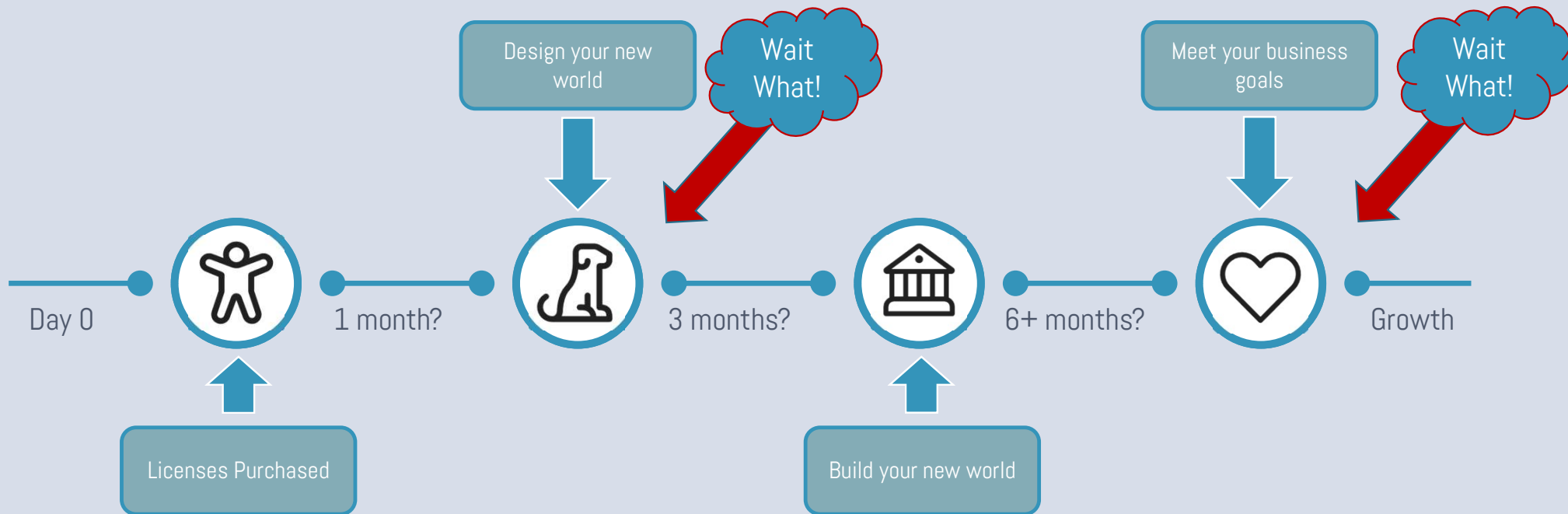
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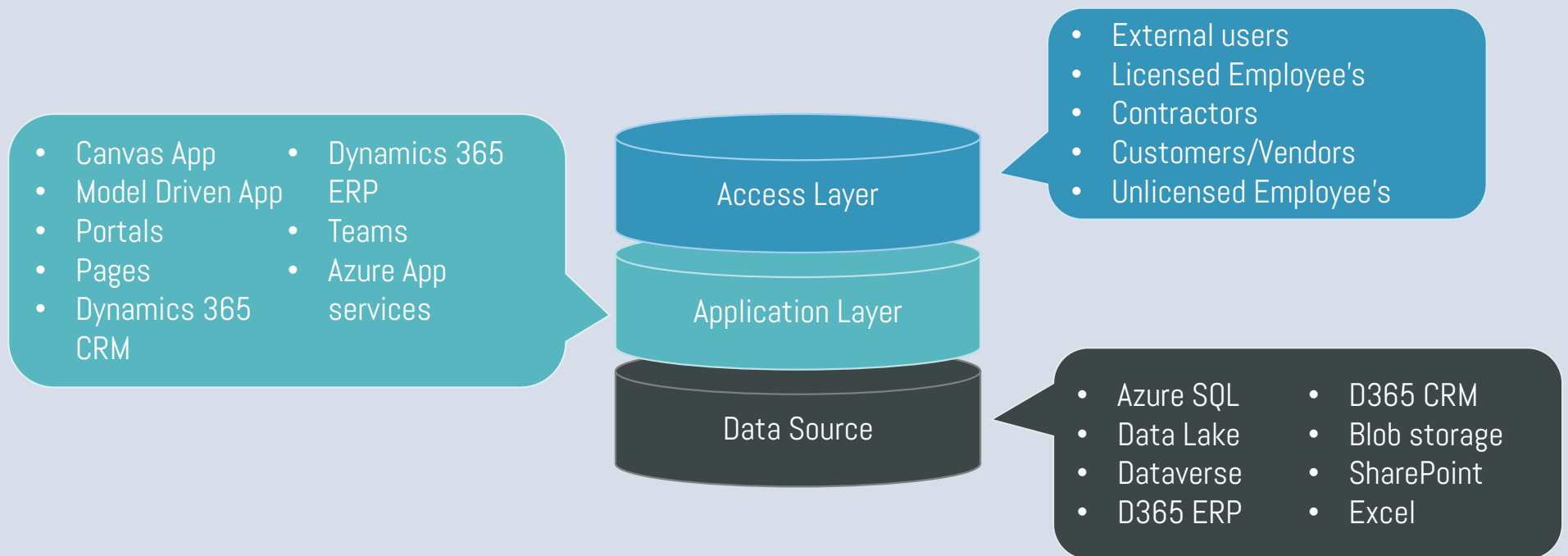
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Licensing by Design, What is it?

- Challenge the business need

- Understand the role profiles and their cost

- Understand the desired cost outcome

- Build the perfect solution

How to break it down...

- Canvas App
- Model Driven App
- Portals
- Pages
- Dynamics 365 CRM
- Dynamics 365 ERP
- Teams
- Azure App services

Access Layer

- External users
- Licensed Employee's
- Contractors
- Customers/Vendors
- Unlicensed Employee's

Application Layer

Data Source

- Azure SQL
- Data Lake
- Dataverse
- D365 ERP
- D365 CRM
- Blob storage
- SharePoint
- Excel

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Microsoft 365 & Power Platform

What you know about;

- Microsoft 365 – E3 OR E5 licenses
- Teams
- Azure Active Directory
- SharePoint
- Excel, Word, Outlook etc

- Unlimited Canvas Apps
- Unlimited Flows
- Dataverse (in teams)
- Chatbots (in teams)
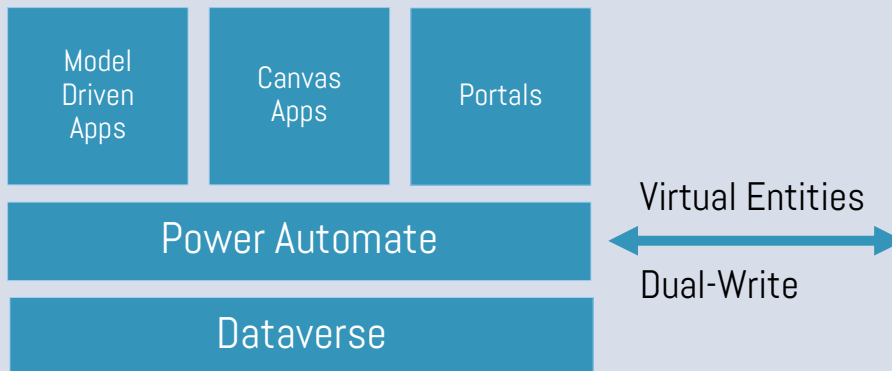- Standard Connectors including;

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CRM & Power Platform

- Full user? -> Full Access
- Team Member User -> Team Member Apps

- Dynamics Customer Engagement <u>IS</u> Power Platform

ERP & Power Platform

- Full user? -> Full Access

- Activity User -> Same as Team Member

- Team Member User -> Extensions Only...

Model Driven Apps

Canvas Apps

Portals

Power Automate

Dataverse

Virtual Entities

Dual-Write

Finance

Budget & Forecast | Project Accounting | Invoicing & Billing | Fixed Assets | Accounts Receivable

General Ledger | Accounts Payable | Cash & bank Management | Credit & Collections | Expense

SCM

Distribution | Cost Management | Inventory Management | Master Planning | Procurement & Sourcing

Product Info Mgmt | Production Control | Transportation Management | Manufacturing | Warehouse Management

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Dynamics 365 – We want it all!

CRM Users

- Full User
  - Add-on for ERP Full User
- Team Member
  - Full Read Access and Team member Access to ERP

ERP Users

- Full User
  - Add-on fun CRM Full User
- Team Member
  - Full Read Access and Team member Access to ERP
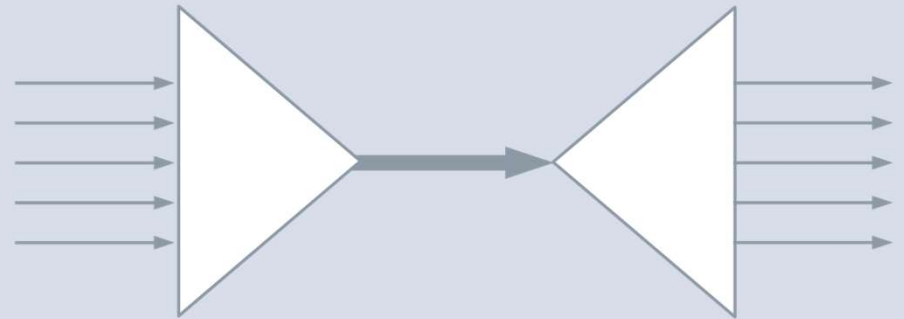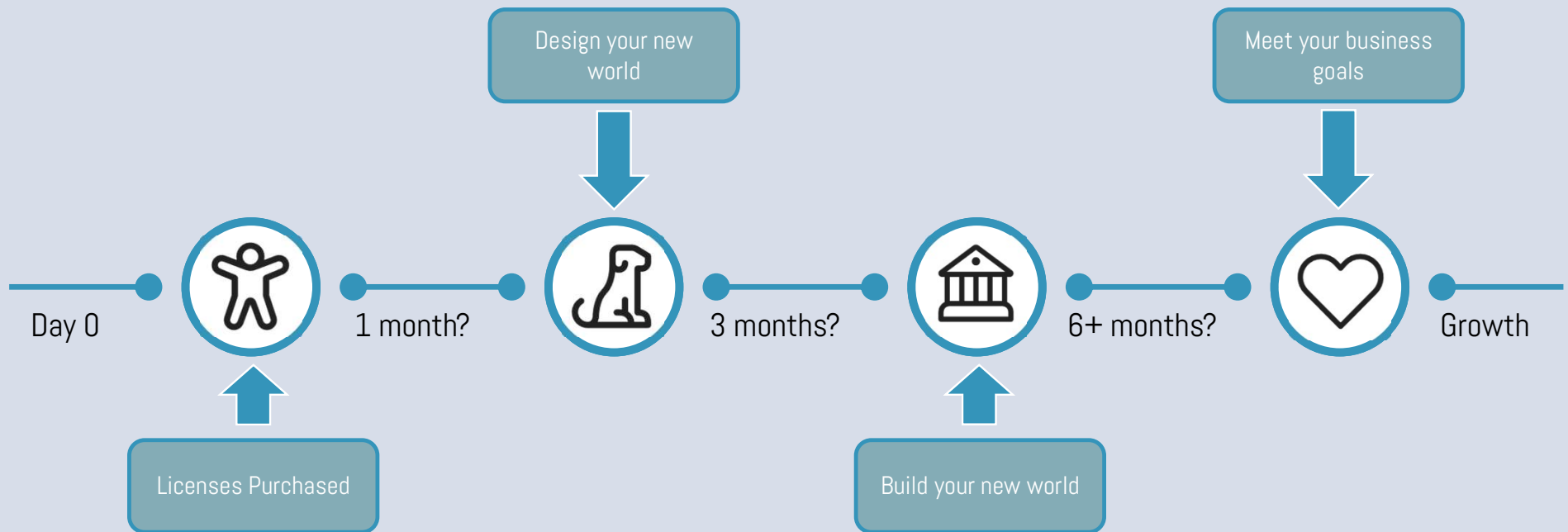
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Be Careful though... Multiplexing

If it feels wrong, it probably is...

Be careful of;

- Restricted Entities
- Feature Duplication

Business Transformation

Design your new world

Meet your business goals

Day 0 ● — ● 1 month? ● — ● 3 months? ● — ● 6+ months? ● — ● Growth

Licenses Purchased

Build your new world

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